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20 November 2009

The Manager  
Company Announcement Office  
Australian Securities Exchange Limited  
Exchange Centre  
20 Bridge Street  
SYDNEY NSW 2000

Dear Sir/Madam

We attach copy of presentation being delivered to investors by Mr Mark Chellew, Managing Director.

Yours faithfully

**Marcus Clayton**  
Company Secretary

# Adelaide Brighton investor briefing

November 2009

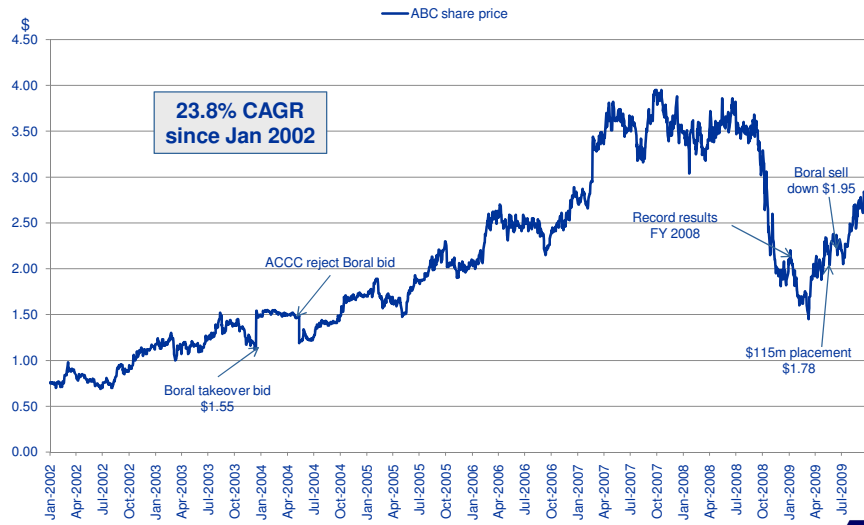
Presented by:  
**Mark Chellew**  
Managing Director and CEO



## Adelaide Brighton profile

- A leading Australian integrated construction materials and lime producing company with high exposure to the engineering, infrastructure and resource sectors
- An S&P/ASX 200 company with operations in all states and territories, 1,500 employees - \$1.7bn Aus market capitalisation
- Well positioned to supply cement to all mainland states from its domestic manufacturing base, coastal supply & import facilities
- Market leader in lime manufacture in Australia, and the second largest supplier of cement
- Ninth largest lime producer on world scale
- Market leader in concrete masonry products and an emerging position in aggregates and ready mixed concrete
- ABL is highly cash generative with low gearing and balance sheet capacity for future organic and acquisitive growth

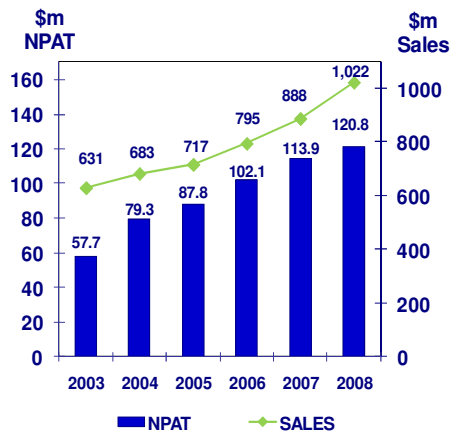
## Share price performance 2002 - 2009



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## Historical sales and earnings

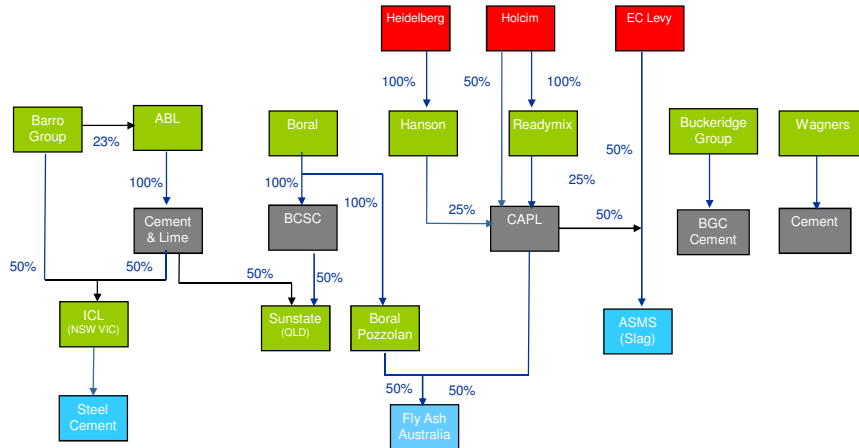


- Seventh year sales and earnings. Cycle peaked mid 2008
- 2009 cement demand down circa 15% ytd
- 2009 earnings impact mitigated by reducing lower margin imports
- Cement and lime operations running at capacity
- Lime demand level due to alumina and gold demand

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# Australian cement industry ownership



ABL: Adelaide Brighton Ltd  
BPS: Building Products Supplies

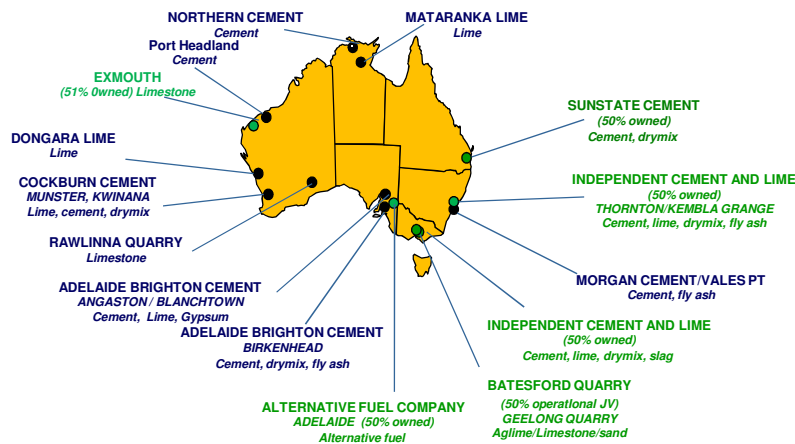
### Glossary

BCSC: Blue Circle Southern Cement  
ASMS: Australian Steel Mill Services

ICL: Independent Cement & Lime  
CAPL: Cement Australia Pty Ltd

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# Adelaide Brighton's cement and lime geographical spread

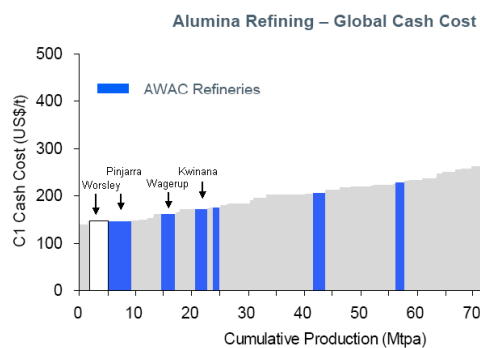


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## Adelaide Brighton strategy

- Focused and relevant vertical integration – aggregates and concrete
- Lime development
- Cost reduction and operational improvement

## Australian alumina scale and resilience



- BHP and AWAC are in the lowest quartile of alumina refining cost worldwide
- This capacity has been maintained through the current cycle
- AWAC is owned by Alumina Ltd (40%) and Alcoa (60%)
- AWAC produces circa 8.6m tonnes of alumina from its three Australian refineries
- AWAC alumina is refined into aluminium both in Australia and overseas
- BHP produces in excess of 3.1m tonnes of alumina from its Worsley refinery
- Together AWAC and BHP produce 15% of the world's alumina

## Outlook Australian ETS update

### ABL supports the implementation of an Australian emissions trading scheme, the Carbon Pollution Reduction Scheme

- ABL has a high carbon intensity on a revenue basis due to the emissions from cement and lime manufacture – 3MtCO<sub>2</sub>-e pa
- Government Energy Intensive Trade Exposed (EITE) Guidance paper Feb 2009 recognises the need for cement and lime industries to receive EITE assistance
- CPRS Bill was defeated in Senate. Revised Bill will be voted on in Nov 09
- Opposition and Government are negotiating amendments
- Free carbon allocations EITE industries – to cover 94.5% in year 1
- July 2011 start date with first year \$10/t carbon price cap
- ABL is progressing strategies to mitigate future carbon risk
  - Optimising plant efficiency
  - Substitution of clinker with cementitious additives and mineral fillers
  - Increased use of biomass fuels

## Outlook – market

- There is growing consensus that the current Australian economic downturn has bottomed out and was milder than predicted
- ABL cement sales volume projections down circa 15% over 2008 with favourable geographic mix vs circa 20% nationally
- ABL lime demand projected level
  - weakness in non alumina, (nickel and steel) offset by alumina and gold sector strength (circa 85% of demand)
- Aggregates demand level. Supported by larger road contracts and Mawsons in regional Victoria
- Masonry products showing some seasonal recovery from a cyclically low base
- Key recovery drivers will come from the residential and infrastructure sectors
- Commercial construction weak recovery timing still uncertain

## Outlook – residential

- **Residential construction activity increasing**
  - Government first/new homeowner stimulus will drive construction activity from Q4 2009
  - Recent new home sales will stimulate new build sector
  - Housing affordability index lowest since 2002
- **Population growth driving housing inventory shortages**
- **Average house prices up 4.2% in June quarter (first increase since March 08) – Consumer confidence at 10 year highs**
- **Three month rolling average housing approvals have begun to recover from January lows**
- **Recent cash rate rise signals may temper activity to some degree**

## Outlook – commercial and infrastructure

- **\$28.8bn government infrastructure stimulus package**
  - Construction (\$14.1bn) and repair (\$2.1bn) of primary and secondary school infrastructure
  - Social housing construction and repair (\$1.0bn)
  - 14 road and 17 rail projects (\$2.3bn)
  - Additional state investment added to attract federal expenditure
- **Schools infrastructure - funding allocated for 10,701 projects. Construction now underway**
- **Four road projects including the \$451m SA Northern Expressway and the \$900m Western ring road in Melbourne have commenced**
- **Seasonally adjusted non residential building approval value growth – driven by Government education spending**
- **However, private commercial construction activity continues to decline due to lack of project financing**

## Outlook ABL debt profile

ABL has \$510m of debt facilities with its three principal Australian banks CBA, NAB and Westpac. ABL refinanced its debt nine months early in June 2008:

\$310m expires on 30 June 2010

\$210m expires on 30 June 2011

Year end 31 December 2009 debt projection \$225m

Each bank will participate in refinancing of 2010 facilities in Q1 2010

Common banking covenants:

Ratio	Measure
Liquidity	EBIT / interest
Leverage	Debt/ (debt + equity)
Net tangible assets	

ABL operates well within all three ratios

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## 2009 ABL outlook

- Focused profit optimisation plans engaged in Q4 2008 by all Divisions - secure \$15m EBIT benefit v 2008
- Benefits from lower cash rate and \$113.5m share placement – finance expense will be circa \$15m below 2008
- Increase in 2009 free cash flow through effective working capital management and capital expenditure constraint
- Rising A\$ beneficial for second half import cost – however, may limit potential for future upside in domestic prices, and apply pressure on cement pricing in some regions
- Year end gearing will be below 25%
- ABL's 2009 dividend will be fully franked, toward the lower end of the Board's preferred 65% – 75% payout ratio range
- ABL's net profit after tax guidance for 2009 \$105m - \$115m

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